



Easy estimate with Seer-SEM

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Agenda

- Speaker background
- Euroclear Group
- Euroclear objectives
- Project challenges
- Keys achievement
- Estimation tool
- Project originality
- Summary

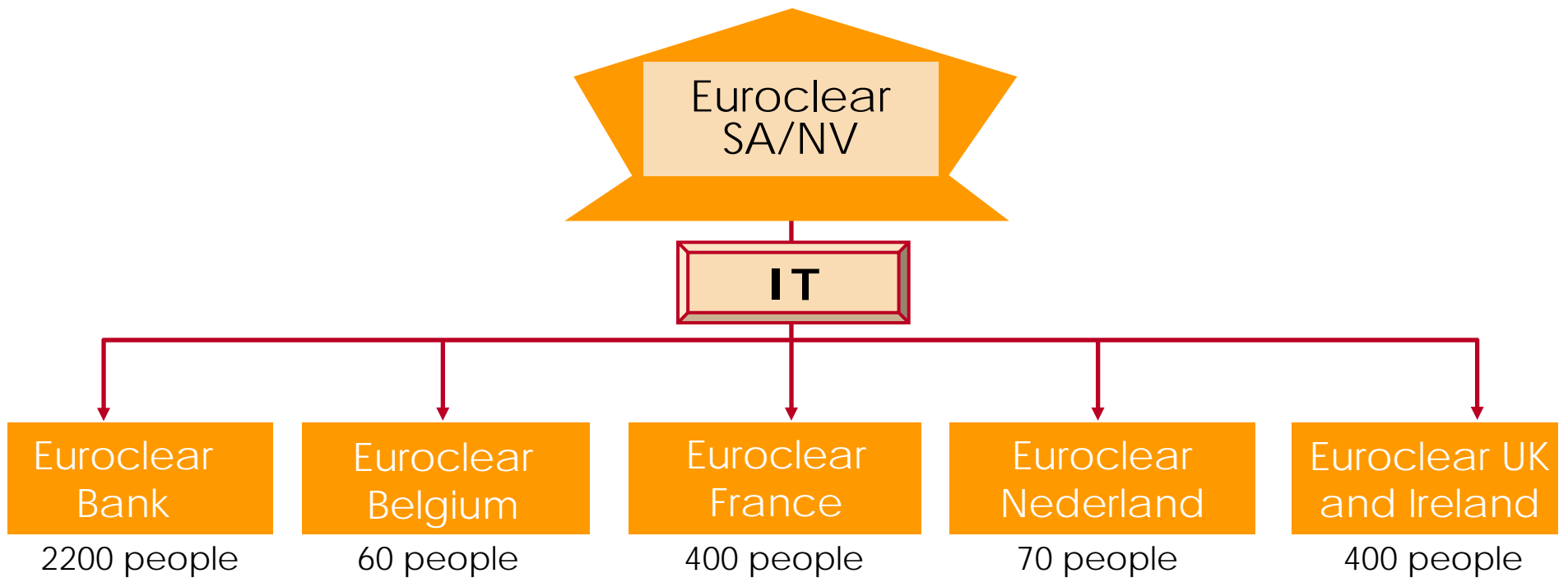
1. Euroclear Group

- **World's leading settlement system**

Euroclear is the world's premier settlement system for domestic and international securities transactions, covering bonds, equities and investment funds.

- Euroclear handle over 560 000 million transactions a day, to the tune of 1700 billion euro.
- Market owned and market governed, the Euroclear group provides securities services to major financial institutions located in more than 80 countries.
- Euroclear is part of the **top 5 worldwide most intensive users of the IBM mainframe technology** (DB2 & MQ series)
- 30 IT projects launched in 2007 for 32000 Mdays

Euroclear Group



2. Euroclear objectives

The objective was to deploy across countries, a uniform and user-friendly budget and staffing estimation tool, adapted to transaction processing business.

3. Project Challenges

Convince people that they will not have to learn “yet another software tool”.

Generate automatically & quickly dedicated reports based on the budget estimated

4. Key achievement

“Convince people that they will not have to learn “yet another software tool”

Change is a reality and people will resist change, thus keep it small and simple:

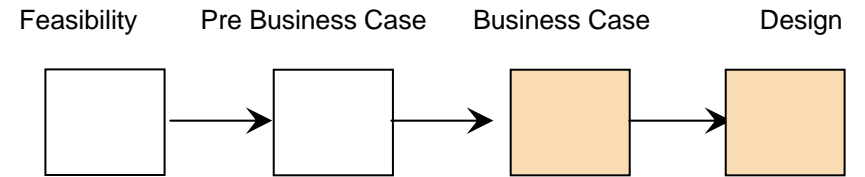
- Define specific size metrics → Proxies
 - Identify standard and recurrent information
 - Create Excel input Interface with SEER
 - Set SEER fully transparent for user
- users have only to enter the estimation parameters specific to their project into a excel known environment

4. Key achievement

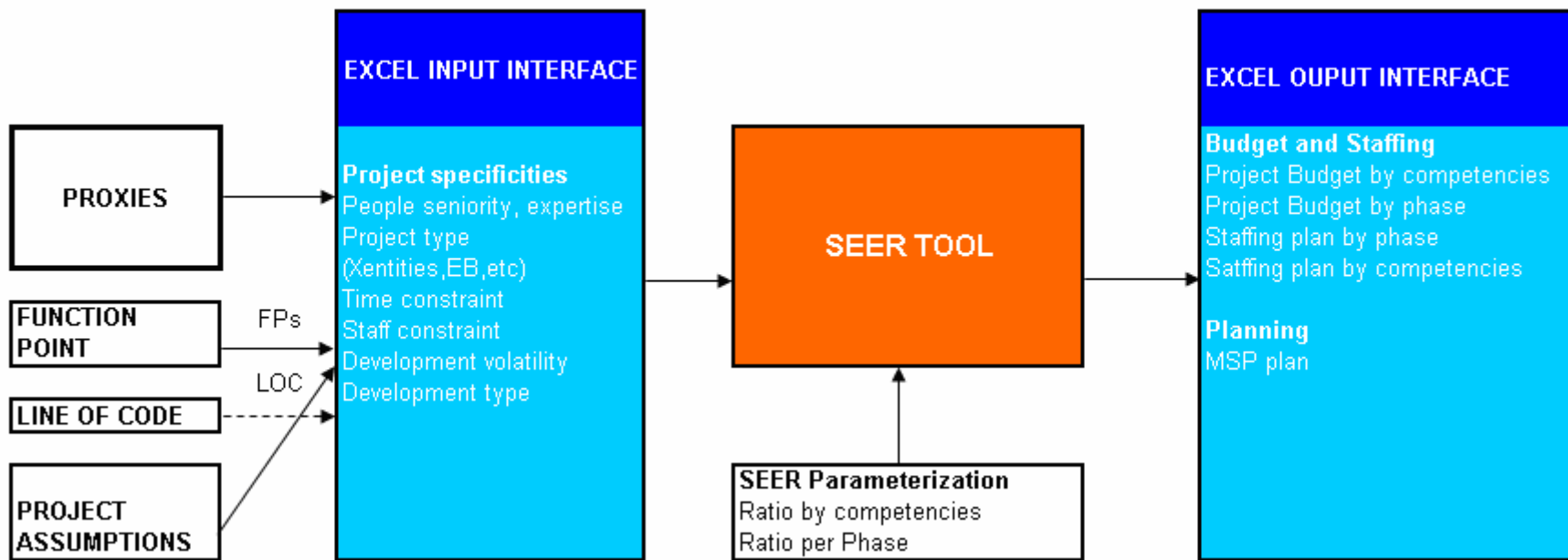
“Generate automatically, dedicated reports”

- Excel report containing
 - Budget breakdown by competencies
 - Budget breakdown by phases
 - High level staffing plan
 - Risk analysis
- Customized MSP planning containing
 - Euroclear work breakdown structure
 - Tasks dependency
 - Critical path
 - Naming convention

5. Estimation tool



SEER ESTIMATION TOOL



6. Project originality

- SEER-SEM became a full integrated estimation tool
 - Contain key elements to quickly start a successful project
 - Run in a comfortable environment
 - Deployed with few training sessions
 - Give to the Management
 - A standard estimate approach
 - Budget easy to challenge / benchmark
 - Staffing approach at project
 - Staffing approach at portfolio level
- SEER has been deployed under Citrix across countries
 - One team has to maintain the customization of the tool

7. Summary of what has been achieved

- In one year
 - Pilot the initiative
 - Define specific size parameters
 - Identify standard parameters & ratio to load in SEER-SEM
 - Create a customized user friendly input interface
 - Generate dedicated reports
 - Generate customized Microsoft plan full filled
 - Deploy SEER-SEM under Citrix

12 business projects have been estimated using the tool with an average error of 13 %

30 are expected by the end of 2008.

QUESTIONS ?



euroclear